



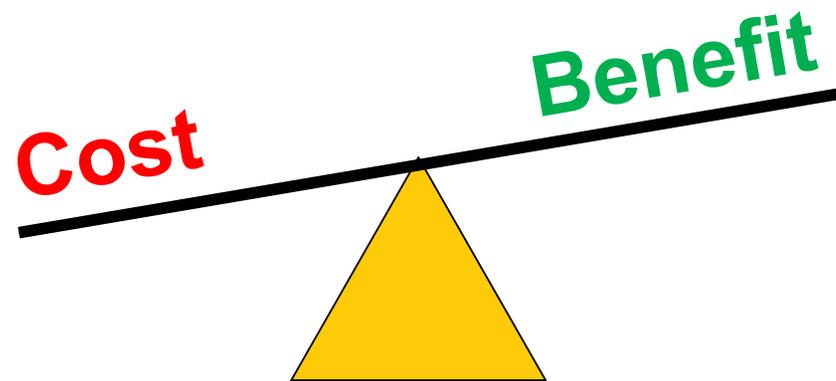
# The Sensitive Side of Cost Effectiveness Christine Hungeling

2015 IEPEC Conference — Long Beach, California



# Cost Effectiveness

- Used for program planning and evaluation
- Ensures effective use of public funds
- Many inputs with varying levels of uncertainty and changeability



# Cost Effectiveness Sensitivity Analysis

- Performed for the California Public Utilities Commission
- Ex Ante Portfolio from the 2010-2012 EE Program Cycle
- Performed using the Cost Effectiveness Tool (sql-based tool that mimics the excel based calculator as directed for use by the IOUs)



# Cost Effectiveness Sensitivity Analysis

- What is the TRC?
- What is so sensitive?
- Why do we care?

# Total Resource Cost Test

$TRC =$

$$\frac{NPV \sum(\text{Net Avoided Cost Benefits})}{\text{Gross Program Costs} + (\text{Net Participant Incremental Measure Cost})}$$

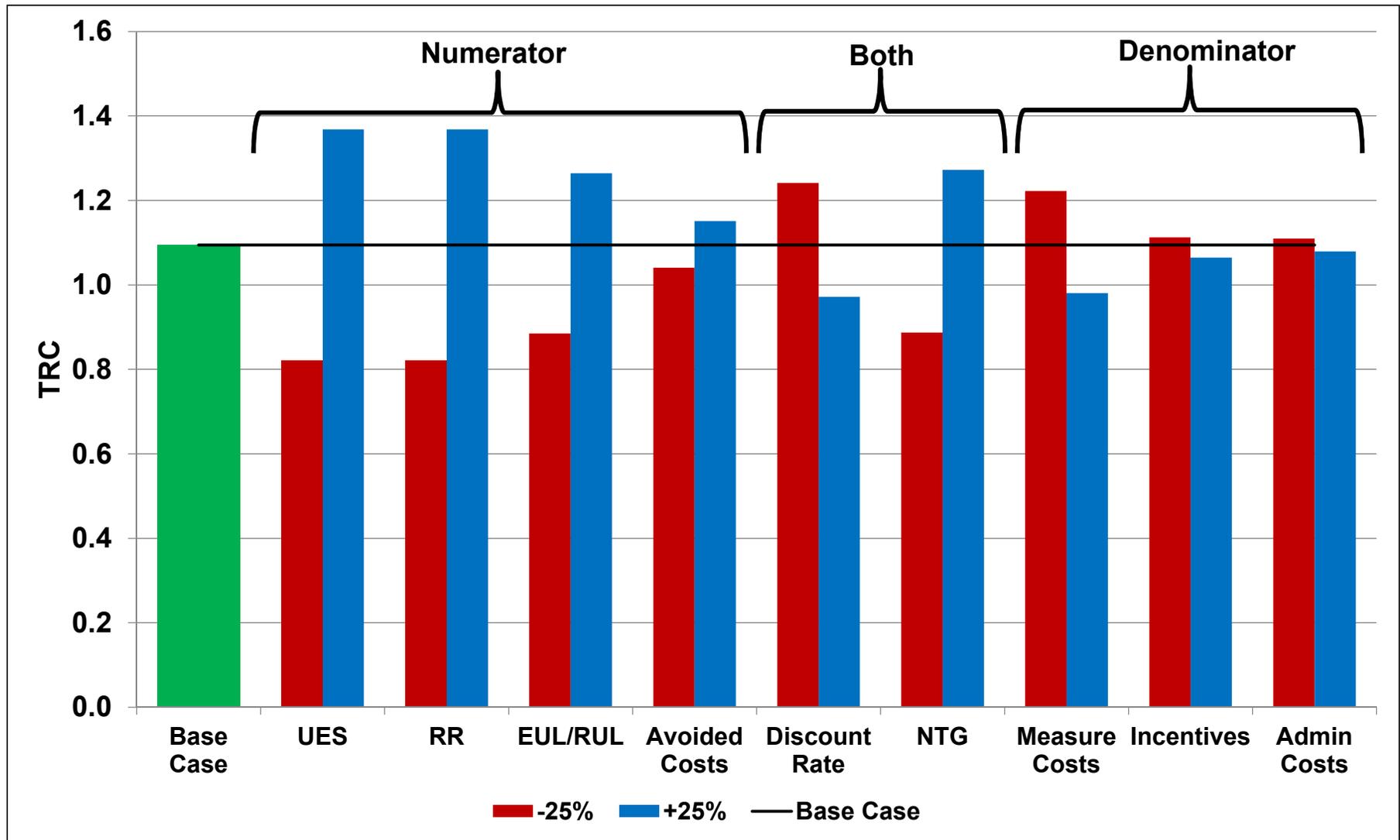


# Parameter Adjustments

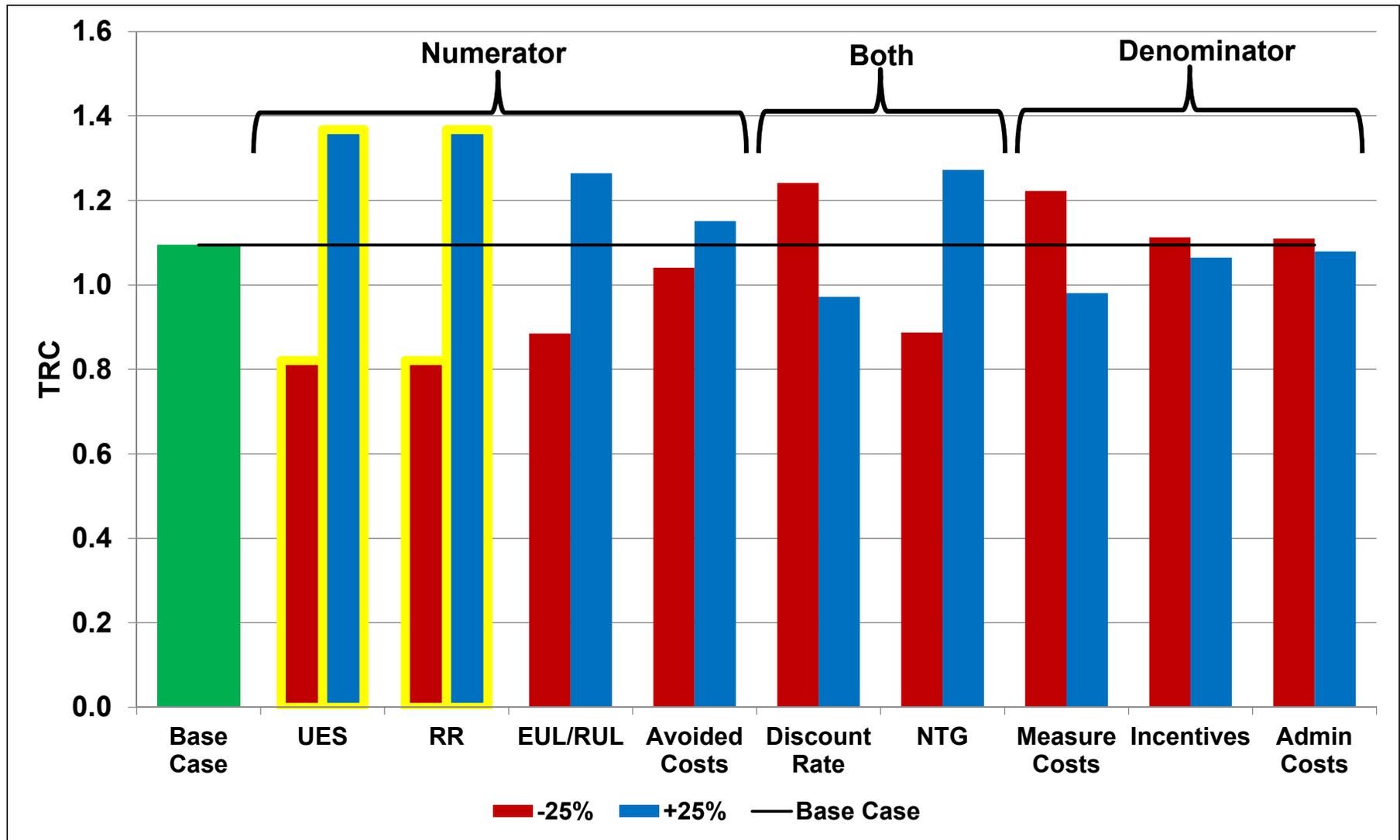
Parameter	Numerator	Denominator	Who Has an Effect?
Energy Savings	X		Evaluators
Realization Rate	X		Evaluators
Effective/Remaining Useful Life	X		Evaluators
Growth Rate of Avoided Costs	X		Policy Makers
Discount Rate	X	X	Policy Makers
Net-to-Gross	X	X	Evaluators
Gross Measure Cost		X	Evaluators
Incentives		X	Program Planners
Administrative Costs		X	Program Planners



# California's Statewide Portfolio Sensitivity



# California's Statewide Portfolio Sensitivity



# Unit Energy Savings and Gross Realization Rate

*25% increase = 25% increase in TRC*

*Avoided Cost Benefits=*

**NTGR \* Energy Savings \* (Generation Avoided Cost + T&D Avoided Cost) +  
NTGR \* Demand Reduction \* Capacity**

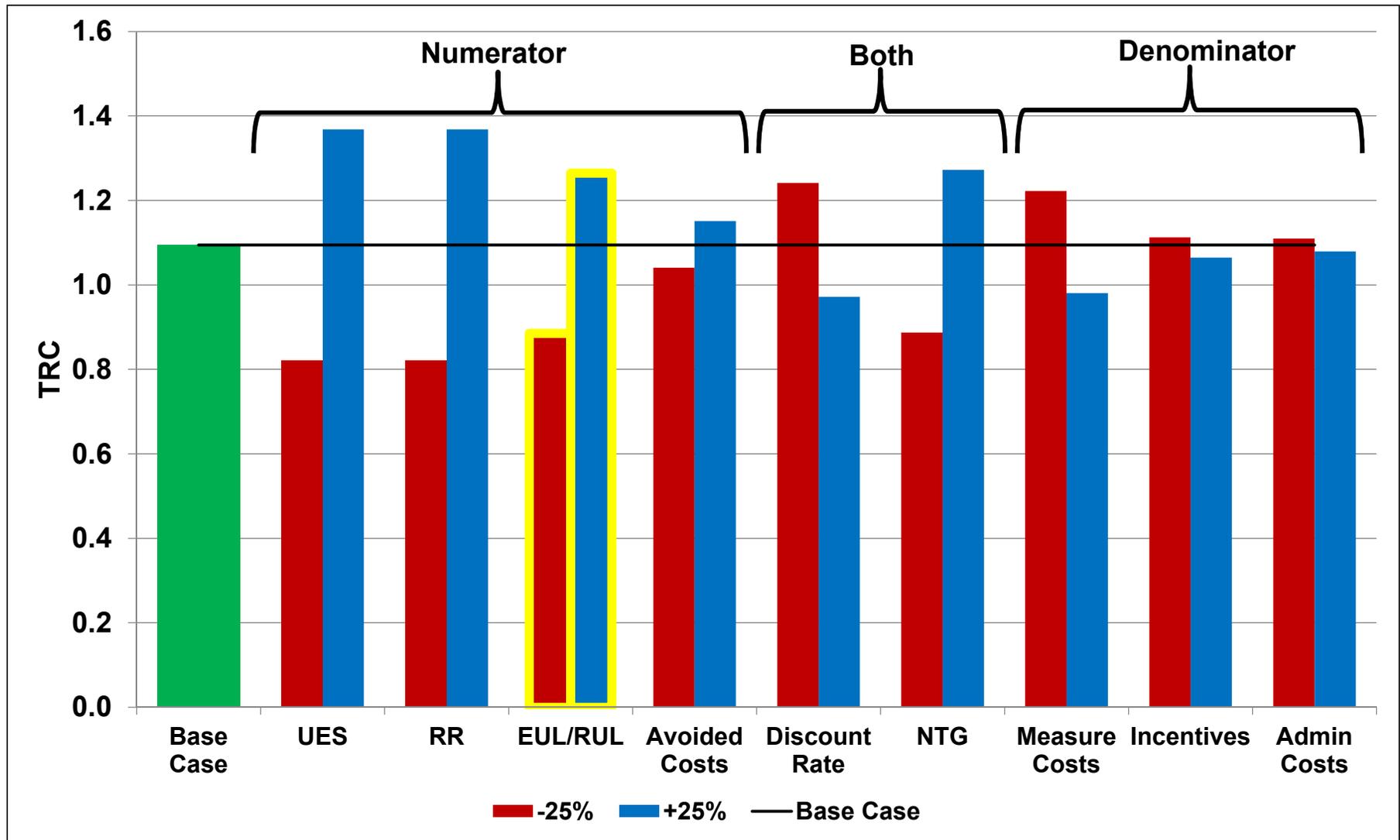


# Unit Energy Savings and Gross Realization Rate

## ■ Takeaways:

- Direct relationship
- Focus evaluations on measures with the largest portion of the portfolio
- Focus on the most uncertain measures

# California's Statewide Portfolio Sensitivity

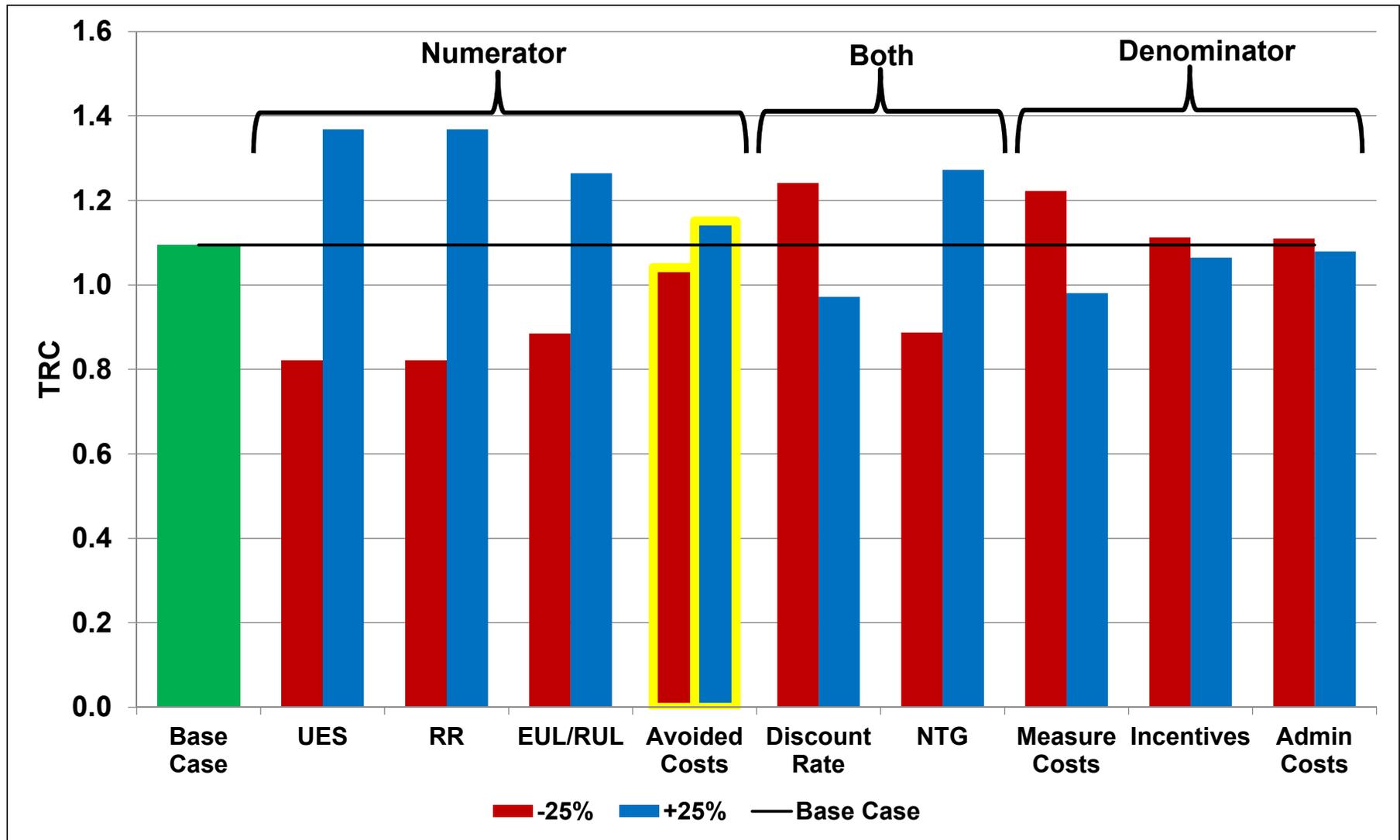


# Effective Useful Life and Remaining Useful Life

*25% increase = 0% - 22% increase in TRC*

- Why?
  - Avoided costs are discounted in the future
    - A 25% increase in a longer lived measure is discounted more than a 25% increase in a shorter lived measure.
- Takeaways:
  - Focus on shorter lived measures with uncertain EULs

# California's Statewide Portfolio Sensitivity

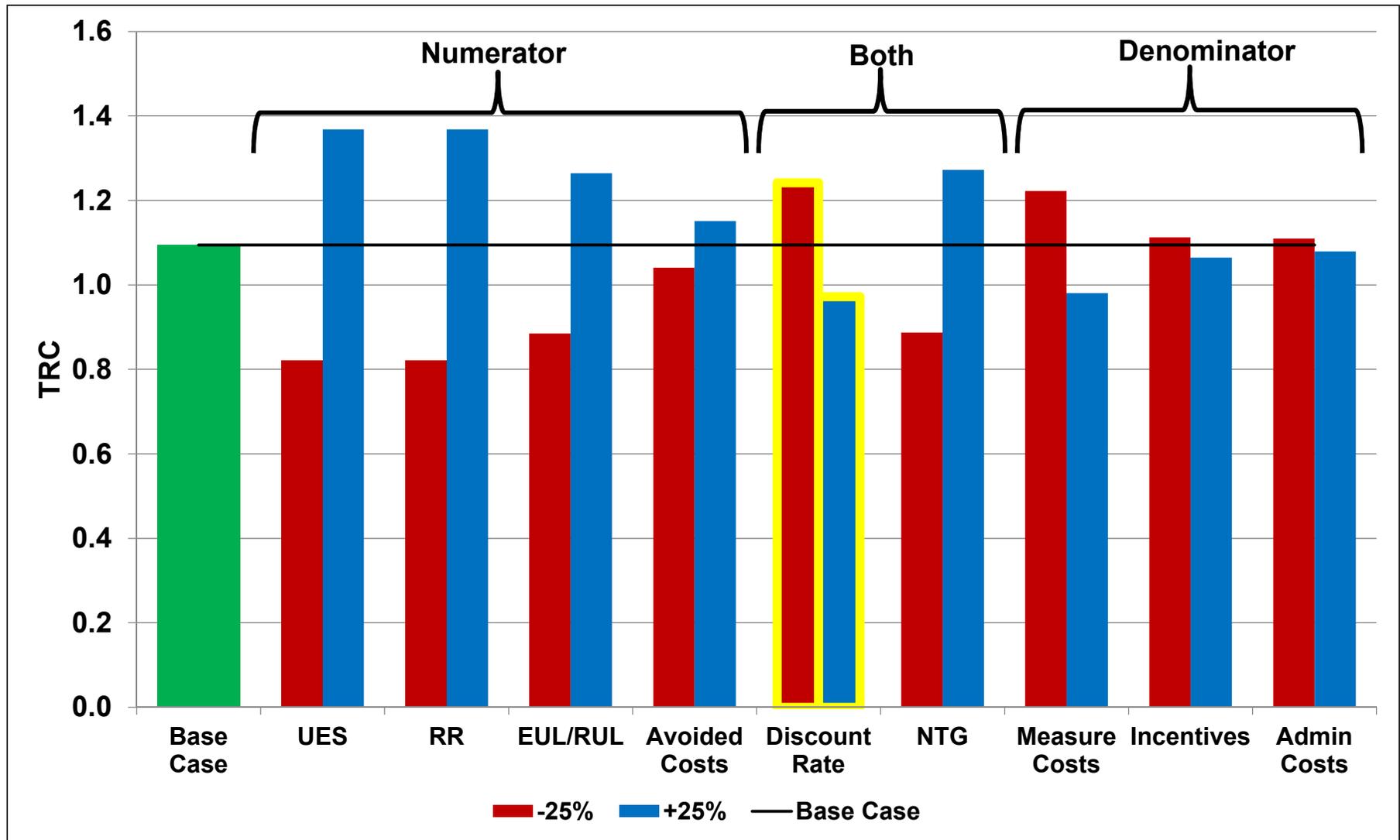


# Growth Rate in the Avoided Costs

*25% increase = 2% - 11% increase in TRC*

- Why?
  - Avoided costs are generally assumed to increase in the future
  - Avoided costs are discounted in the future
- Takeaway:
  - The TRC is affected more the higher the growth rate in early years

# California's Statewide Portfolio Sensitivity

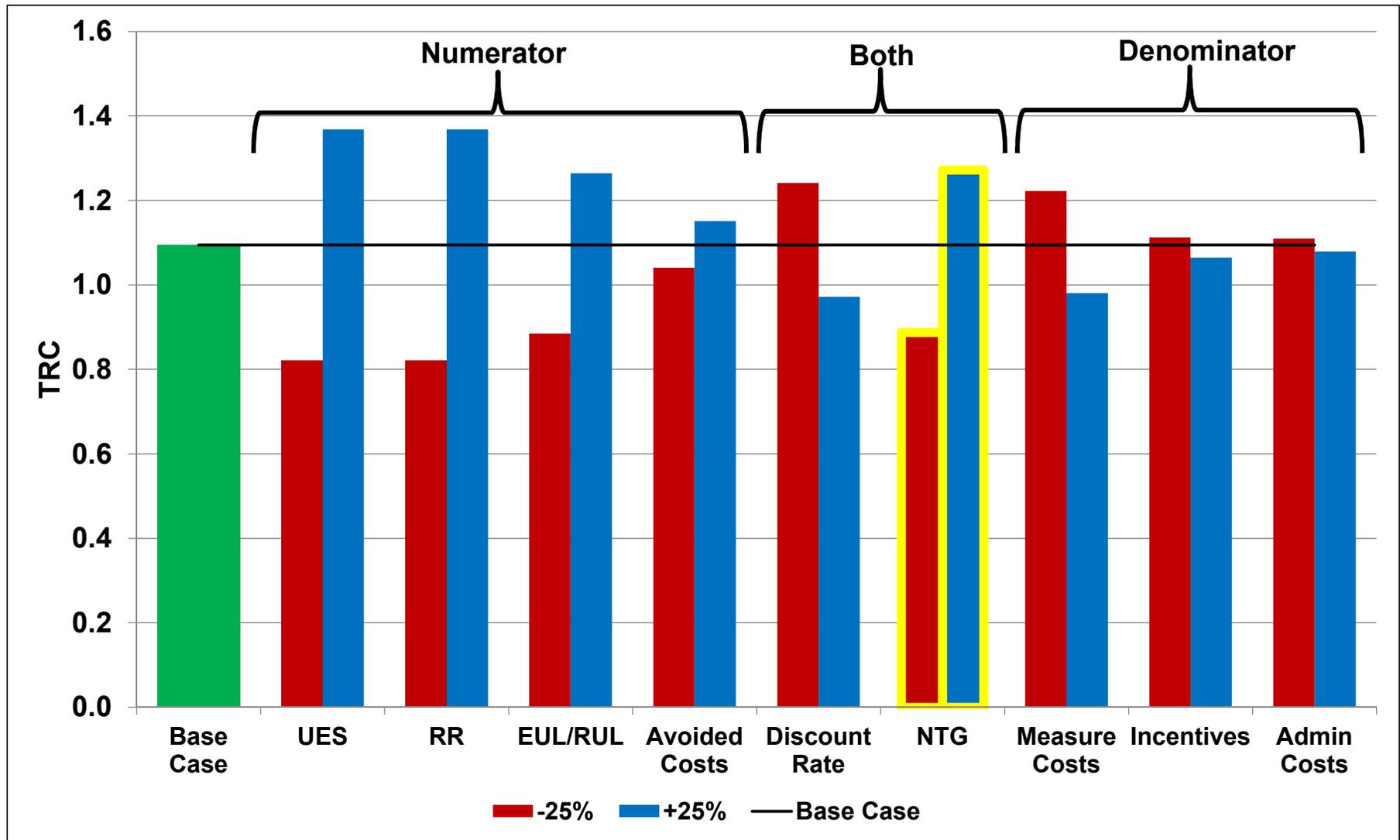


# Discount Rate

*25% increase = 5% - 17% decrease in TRC*

- Why?
  - Affects the Benefits (numerator) almost exclusively
  - The higher the discount rate the lower the avoided costs in the future
- Takeaway:
  - Keep in mind for policy decisions related to the value of long-lived versus short-lived measures

# California's Statewide Portfolio Sensitivity

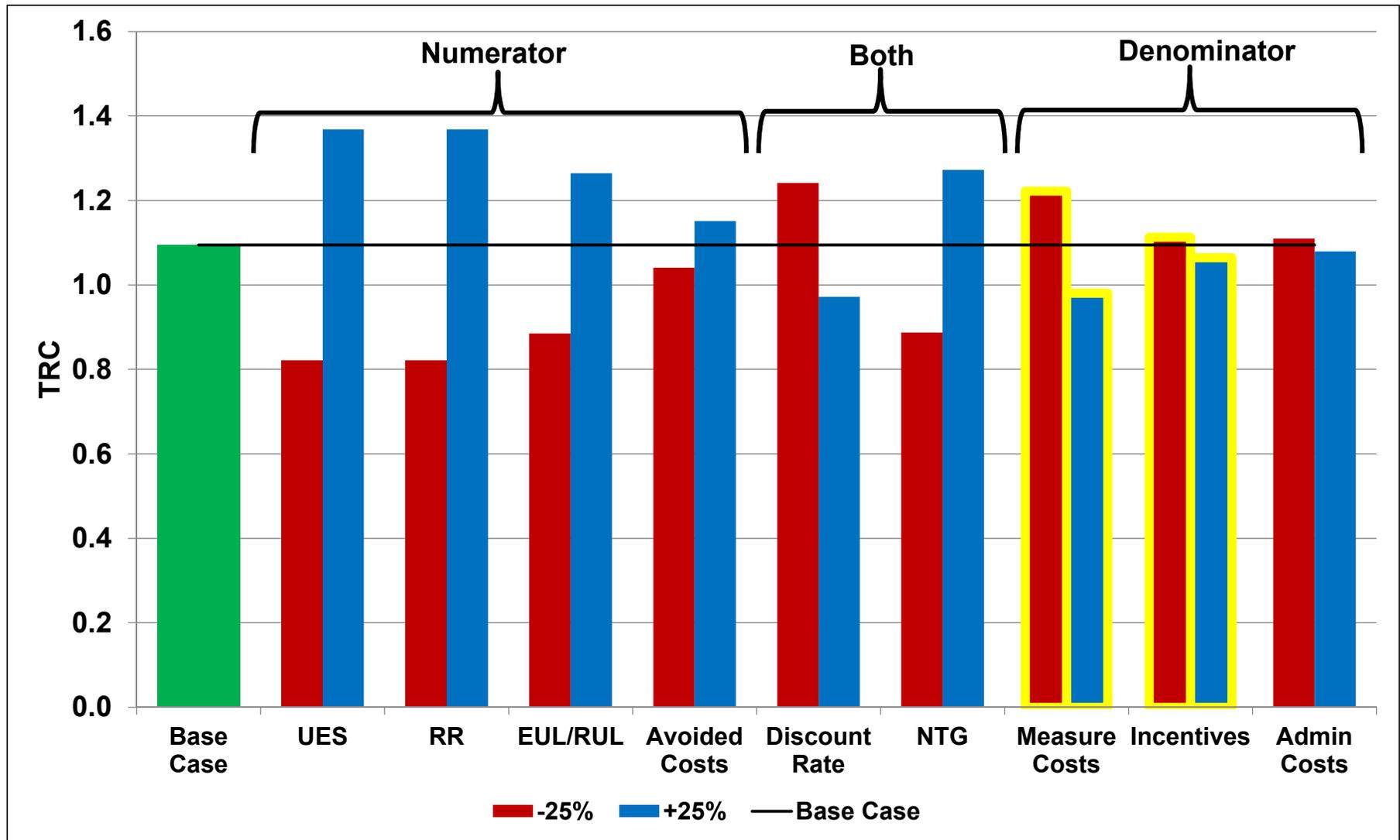


# Net – to – Gross Ratio

*25% increase = 5% - 14% increase in TRC*

- Why?
  - Affects the whole numerator and part of the denominator (participant incremental measure cost)
- Takeaway:
  - Programs with high admin costs compared to participant costs are more affected by the NTG ratio

# California's Statewide Portfolio Sensitivity



# Incremental Measure Cost and Rebates/Incentives

*TRC =*

$$\frac{NPV \sum(\text{Net Avoided Cost Benefits})}{\text{Gross Program Costs} + (\text{Net Participant Incremental Measure Cost})}$$

*Net Participant Incremental Measure Cost =*

$$NTGR \times (\text{Incremental Measure Cost} - \text{Incentive})$$

*Gross Program Cost =*

$$\text{Administrative Costs} + \text{Incentives}$$



# Incremental Measure Cost

*25% increase = 0% - 18% decrease in TRC*

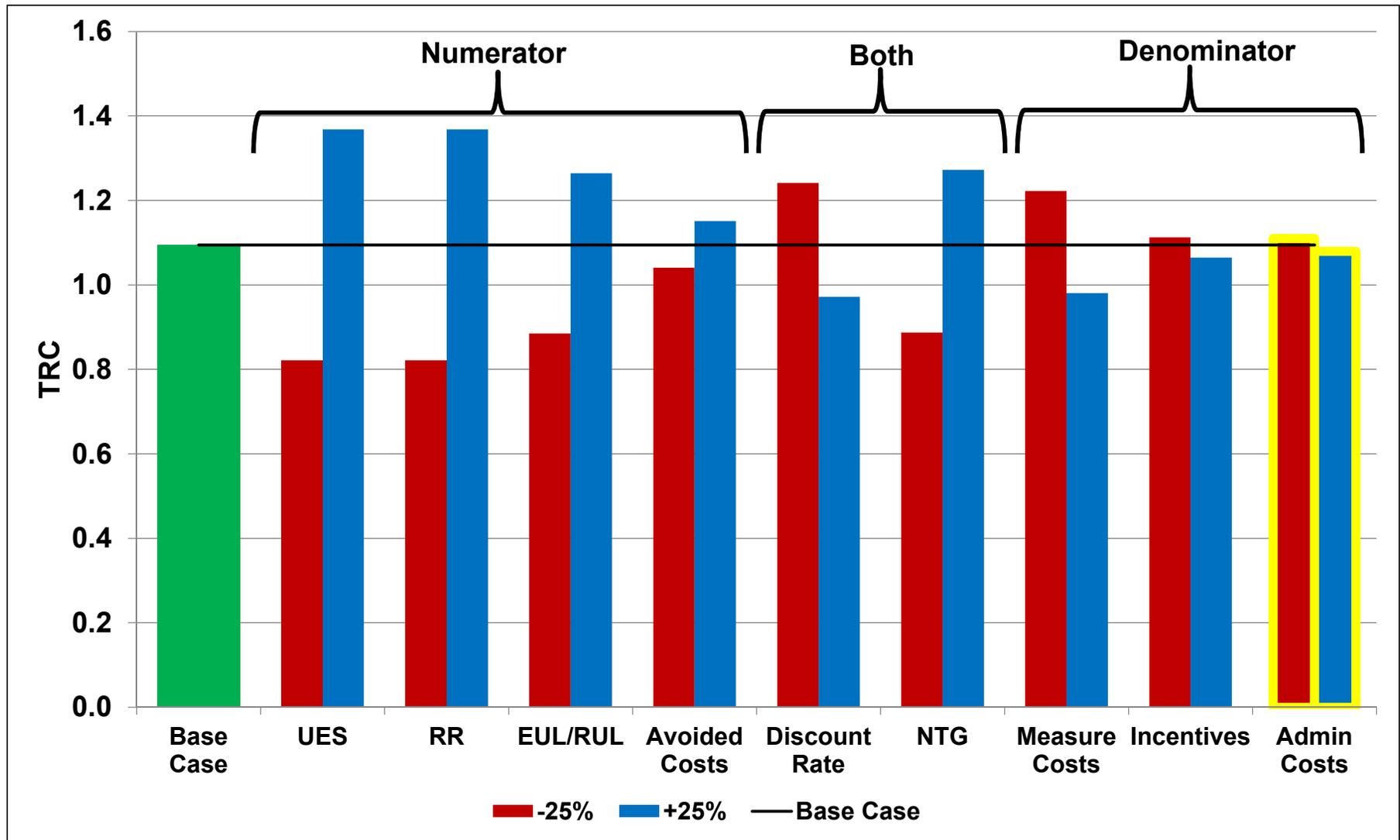
# Incentives

*25% increase = 1% - 4% decrease in TRC*

# Incremental Measure Cost and Rebates/Incentives

- Takeaways:
  - The incentives largely cancel each other out
  - Changes that result in a higher participant cost will result in a decreased TRC
  - This relationship differs in different jurisdictions' calculation of the TRC Costs

# California's Statewide Portfolio Sensitivity

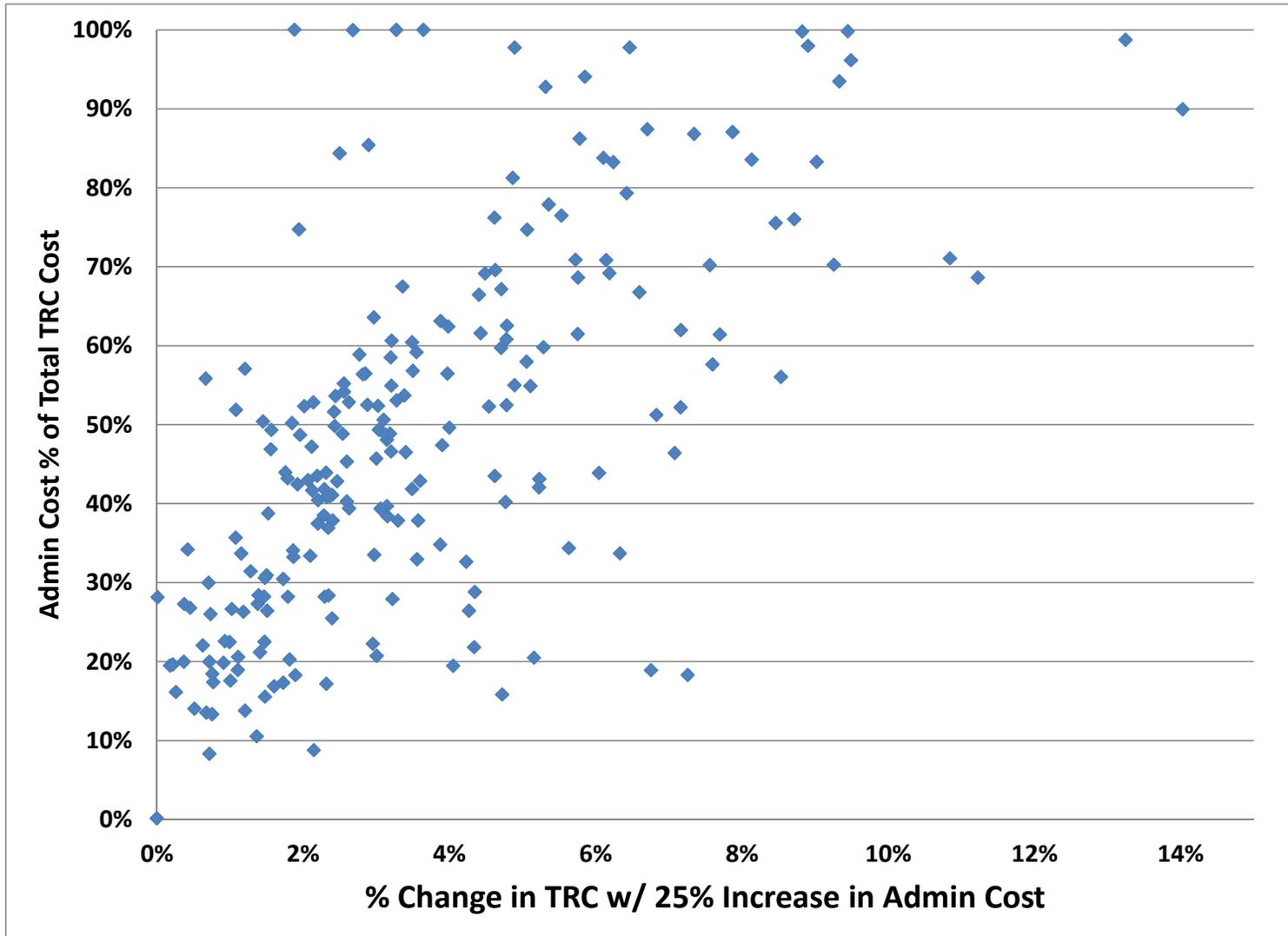


# Administrative Costs

*25% increase = 0% - 14% decrease in TRC*

- Why?
  - Increasing part of the denominator decreases the TRC
- Takeaway:
  - Increases in the administrative costs of programs with a larger share of administrative costs versus participant costs are more effected.

# Administrative Costs



# Conclusions

- There are nuanced effects of each parameter.
- Careful consideration should be given on how to spend evaluation dollars based on the sensitivity and uncertainty of each parameter.
- Careful consideration should be given when making policy decisions related to the parameters of the TRC.



# Thank you!!!

Christine Hungeling

[Christine.Hungeling@itron.com](mailto:Christine.Hungeling@itron.com)

&

Jean Shelton

[Jean.Shelton@itron.com](mailto:Jean.Shelton@itron.com)

